APPENDIX C TO DIR CONTRACT NO. DIR-TSO-2539 AMENDMENT 3
ORACLE AMERICA, INC.
PRICING INDEX

For the term of the Contract, Customers may order products and services in accordance with the discounts set forth below. These discounts may not be used in conjunction with any other discounts or special promotions offered by Vendor.

A. HARDWARE AND ENGINEERED SYSTEMS AND ASSOCIATED SOFTWARE

Discount Table for Product Offering and First Year of Technical Support (See Note #1)		
NAMED PRODUCT HIERARCHY	CUSTOMER DISCOUNT	LIST PRICE
10 Gigabit Ethernet Switch Options	15%	See Note #2
Big Data Appliance	15%	See Note #3
Brocade Hardware	24%	See Note #2
Brocade SAN Software	24%	See Note #2
Brocade Software	24%	See Note #2
CMT Server Configured Options	15%	See Note #2
Disk Drives	14%	See Note #2
Enterprise Installation Services	0%	See Note #2
Enterprise Tape Drive Conversion Options	24%	See Note #2
Entry Level LTO 5 Tape Drives	24%	See Note #2
Exadata Hardware Products	20%	See Note #3
Exadata Software Products	25%	See Note #3
Exalogic Hardware Products	20%	See Note #3
Exalogic Software Products	25%	See Note #3
Exalytics Hardware Products	15%	See Note #3
Exalytics Software Products	25%	See Note #3
Fabric Interconnect F1-15	15%	See Note #2
Fabric Interconnect F1-4	15%	See Note #2
Fujitsu M10 Server Configured Options	15%	See Note #2
Fujitsu M10 Server Features	15%	See Note #2
Fujitsu M10 Server X-Options	15%	See Note #2
Fujitsu M10-1 Server	15%	See Note #2
Fujitsu M10-4 Server	15%	See Note #2
High-End M-Series Server X-Options	28%	See Note #2
Host Bus Adapters	14%	See Note #2
I/O Modules	15%	See Note #2
Infiniband Switches	28%	See Note #2
LTO Conversion Options	24%	See Note #2
LTO Tape Drive Features	24%	See Note #2
LTO5 Tape Drives	24%	See Note #2
LTO5 Tape Drives (SL150)	24%	See Note #2
LTO6 Tape Drives: Entry Level	24%	See Note #2
LTO6 Tape Drives: High-End Libraries	24%	See Note #2
LTO6 Tape Drives: Midrange Libraries	24%	See Note #2
Midrange M-Series Server X-Options	28%	See Note #2
Netra Blade X3-2B	15%	See Note #2

Discount Table for Product Offering and First Year of Technical Support (See Note #1)		
NAMED PRODUCT HIERARCHY	CUSTOMER DISCOUNT	LIST PRICE
Netra Server X3-2	15%	See Note #2
Netra SPARC Server Options	15%	See Note #2
Netra SPARC T4-1 (4 core) Server	15%	See Note #2
Netra SPARC T4-1 Server	15%	See Note #2
Netra SPARC T4-2 Server	15%	See Note #2
Network Adapters	14%	See Note #2
Network Cables	14%	See Note #2
Network Encryption Cards	14%	See Note #2
Network Transceivers	14%	See Note #2
Oracle Database Appliance	14%	See Note #2
Oracle Fabric Manager	20%	See Note #2
Oracle Fabric Monitor	20%	See Note #2
Oracle SDN	20%	See Note #2
Oracle Solaris Cluster Software	16%	See Note #2
Oracle Solaris Legacy Containers	16%	See Note #2
Oracle Sun QFS Software	15%	See Note #2
Other Server Configured Options	6%	See Note #2
Other Server X-Options	14%	See Note #2
Power Cords	14%	See Note #2
Secure Global Desktop Software	16%	See Note #2
Server Hard Disk Drives	14%	See Note #2
Server Solid State Disks	14%	See Note #2
SL150 Tape Library	24%	See Note #2
SL150 Tape Library Options	24%	See Note #2
SPARC M5 Server Configured Memory	15%	See Note #2
SPARC M5 Server Configured Options	15%	See Note #2
SPARC M5 Server X-Option Memory	15%	See Note #2
SPARC SuperCluster Hardware Products	15%	See Note #3
SPARC T3 Server Configured Options	15%	See Note #2
SPARC T3 Server X-Options	15%	See Note #2
SPARC T3-2 Server	15%	See Note #2
SPARC T4 Server Configured Options	15%	See Note #2
SPARC T4 Server X-Options	15%	See Note #2
SPARC T4-1 Server	15%	See Note #2
SPARC T5 Server Configured Options	15%	See Note #2
SPARC T5-1B Blade Server Module	15%	See Note #2
SPARC T5-2 Server	15%	See Note #2
SPARC T5-4 Server	15%	See Note #2
SPARC T5-8 Server	15%	See Note #2
Spare Parts	29%	See Note #2
Storage Archive Manager	22%	See Note #2
Storage Hard Disk Drives	14%	See Note #2
StorageTek Automated Cartridge System Library Software	15%	See Note #2
StorageTek Availability Suite Software	15%	See Note #2

Discount Table for Product Offering and First Year of Technical Support (See Note #1)		
NAMED PRODUCT HIERARCHY	**CUSTOMER DISCOUNT**	**LIST PRICE**
StorageTek Enterprise Library Software	24%	See Note #2
StorageTek Library Content Manager Software	15%	See Note #2
StorageTek Tape Analytics Software	15%	See Note #2
StorageTek Virtual Library Extension	15%	See Note #2
StorageTek Virtual Storage Manager Features	24%	See Note #2
StorageTek Virtual Storage Manager System (VSM 6)	14%	See Note #2
Sun Blade 6000 Chassis	15%	See Note #2
Sun Blade Server Options	15%	See Note #2
Sun Netra 6000 Blade Chassis	15%	See Note #2
Sun Netra Rack Kits	15%	See Note #2
Sun Racks	15%	See Note #2
Sun Ray Server Software	15%	See Note #2
Sun StorageTek SL3000 Modular Library System	24%	See Note #2
Sun StorageTek SL500 Modular Library System	24%	See Note #2
Sun StorageTek SL8500 Modular Library Features	24%	See Note #2
Sun StorageTek SL8500 Modular Library System	24%	See Note #2
Sun StorageTek T10000B Tape Drive (Open)	24%	See Note #2
Sun StorageTek T10000C Tape Drive (MVS)	24%	See Note #2
Sun StorageTek T10000C Tape Drive (Open)	24%	See Note #2
Sun StorageTek Virtual Storage Manager System (VSM 4)	24%	See Note #2
Sun StorageTek Virtual Storage Manager System (VSM 5)	24%	See Note #2
Sun Unified Storage System Options	24%	See Note #2
Sun ZFS Backup Appliances	24%	See Note #2
Sun ZFS Storage 7320 System	24%	See Note #2
Sun ZFS Storage 7420 System	24%	See Note #2
Sun ZFS Storage System Features	24%	See Note #2
Sun ZFS Storage System Options	24%	See Note #2
Tape Encryption	24%	See Note #2
Tape Library Features	24%	See Note #2
Tape Media	24%	See Note #2
Tape Options	24%	See Note #2
Virtual Desktop Infrastructure Software	28%	See Note #2
Advanced Support Gateway Server	14%	See Note #2
Key Management Appliance	24%	See Note #2
SL150 Tape Library Features	24%	See Note #2
Sun Flash Accelerator F80PCIeCard	24%	See Note #2
Sun Server X4-2L	14%	See Note #2
Sun Fire X4170 M2 Server	14%	See Note #2
Infiniband Host Channel Adapters	14%	See Note #2
Key Management Switch Accessory Kits	24%	See Note #2
LTO6 Tape Drives: AS400	24%	See Note #2
LTO6 Tape Drives: Desktop/Rackmount	24%	See Note #2
Netra SPARC T5-1B Blade Server Module	15%	See Note #2
Fibre Channel Host Bus Adapters	14%	See Note #2

Discount Table for Product Offering and First Year of Technical Support (See Note #1)		
NAMED PRODUCT HIERARCHY	CUSTOMER DISCOUNT	LIST PRICE
Oracle ZFS Storage Options	24%	See Note #2
Oracle ZFS Storage ZS3-2	24%	See Note #2
SAS Host Bus Adapters	14%	See Note #2
SPARC M6-32 Server Configured Options	15%	See Note #2
SPARC M6-32 Server X-Options	15%	See Note #2
SPARC T5 Server X-Options	15%	See Note #2
StorageTek Linear Tape File System Software	24%	See Note #2
StorageTek T10000D Tape Drive	24%	See Note #2
Sun Blade X4-2B	15%	See Note #2
Sun ZFS Backup Appliance IaaS	24%	See Note #3
Tuxedo CFSR	15%	See Note #2
Oracle Private Cloud Appliance f.k.a. Oracle Virtual Compute Appliance	15%	See Note #3
Sun Server X4-4	14%	See Note #2
Sun Server X4-8	14%	See Note #2
Zero Data Loss Appliance	15%	See Note #3
Zero Data Loss Appliance Software	15%	See Note #3
SPARC T4-1 Server	15%	See Note #2
SPARC T5-2 Server	15%	See Note #2
Sun Server X4-4	14%	See Note #2
Sun Server X4-8	14%	See Note #2
Zero Data Loss Appliance	15%	See Note #3
Zero Data Loss Appliance Software	15%	See Note #3
Pillar Axiom SAN Storage Replication Features	15%	See Note #2
10 Gb Ethernet Switches	15%	See Note #2
Oracle FS Storage System Options	15%	See Note #2
Oracle FS1-2 Storage System	15%	See Note #2
Oracle Replication Engine	15%	See Note #2
Oracle ZFS Storage ZS4-4	24%	See Note #2
Oracle Server X5-2	14%	See Note #2
Oracle Server X5-2L	14%	See Note #2
Netra Server X5-2	15%	See Note #2
Oracle Server X5-4	14%	See Note #2

B. SOFTWARE PROGRAMS

Table 1. Discount Table for Software Programs and First Year of Technical Support			
PRODUCT CATEGORY	CUSOMTER DISCOUNT	LIST PRICE	PRICE LIST
Technology	44.59%	See Note #4	Oracle Technology Global Price List
Oracle E-Business Suite (EBS) Applications	44.59%	See Note #4	Oracle E-Business Suite Applications Global Price List
PeopleSoft (PSFT) Applications	44.59%	See Note #4	PeopleSoft Component Global Price List
Siebel Applications	44.59%	See Note #4	Siebel CRM Component Global Price List

Table 1. Discount Table for Software Programs and First Year of Technical Support

PRODUCT CATEGORY	CUSOMTER DISCOUNT	LIST PRICE	PRICE LIST
Business Intelligence Applications	44.59%	See Note #4	Oracle Business Intelligence Applications Global Price List
Oracle Fusion Applications	44.59%	See Note #4	Oracle Fusion Applications Global Price List
Public Sector Revenue Management Applications	44.59%	See Note #4	Oracle Public Sector Revenue Management Global Price List
Oracle Primavera	44.59%	See Note #4	Oracle Primavera Global Price List
MySQL	44.59%	See Note #4	MySQL Global Price List
JD Edwards	44.59%	See Note #4	JD Edwards Applications Commercial Price List

Table 2. Discount Table for Software Programs and First Year of Technical Support for Higher Education Institutions

PRODUCT CATEGORY	CUSOMTER DISCOUNT	LIST PRICE	PRICE LIST
Campus Wide Program Licenses	89.93%	See Note #5	See Note #5

C. SERVICES

Table 1. Services (Other Than First Year of Technical Support, Cloud Services, Technical Services, Technical Cloud Support Services, and Hospitality Services)

SERVICE CATEGORY	CUSTOMER DISCOUNT	LIST PRICE
Installation Services, Packaged Services, and other ACS Services	0%	See Note #6
Education/Training Services		
• Instructor Led Training (Oracle Authorized Education Centers Only)	15%	See Note #7
• Private Events	25%	See Note #7
• Self Study Courses (SSC), Live Virtual Courses (LVC) & Training on Demand (TOD)	30%	See Note #7
Renewal of Technical Support	0%	See Note #8
Oracle Linux Support and Oracle VM Support Services	44.59%	See Note #9
Managed Cloud Services	0%	See Note #10

Table 2. Cloud Services (See Note #11)

Oracle RightNow Cloud Service – Desktop Discount Schedule (See Note #12)	Hosted Named Seat Month/Hosted Connected Seat Month Band	Hosted Named User/ Hosted Connected User Band	CUSTOMER DISCOUNT
	< 300	< 25	2.27%
	300 – 1,200	25 – 100	7.30%
	1,201 – 2,400	101 – 200	11.34%
	2,401 – 9,600	201 – 750	15.37%
	9,601 – 18,000	751 – 1,500	30.48%
	18,000 +	1,501 +	51.64%

Table 2. Cloud Services (See Note #11)			
Oracle RightNow Cloud Service – Web Services (Session) Discount Schedule (See Note #13)	**Sessions – Pooled**	**Sessions - Monthly**	**CUSTOMER DISCOUNT**
	< 1,000,000	< 82,500	2.27%
	1,000,000 – 2,500,000	82,500 – 205,000	7.30%
	2,500,001 – 5,000,000	205,001 – 415,000	11.34%
	5,000,001 – 10,000,000	415,001 – 830,000	15.37%
	10,000,001 – 15,000,000	830,001 – 1,250,000	30.48%
	15,000,000 +	1,250,001 +	51.64%
Oracle RightNow Cloud Service – Outreach/Feedback (Emails Sent) Discount Schedule (See Note #14)	**Emails Sent Pooled**	**Emails Sent Monthly**	**CUSTOMER DISCOUNT**
	< 750,000	< 62,500	0.25%
	750,000 – 2,000,000	62,500-165,000	27.46%
	2,000,001 – 5,000,000	165,001 – 415,000	42.57%
	5,000,001 – 10,000,000	415,001 – 830,000	53.65%
	10,000,001 – 50,000,000	830,001 – 4,150,000	64.74%
	50,000,001 – 250,000,000	4,150,001 – 20,800,000	72.80%
	250,000,000 +	20,800,001 +	74.81%
Oracle RightNow Cloud Service Software Add-Ons/ Support Add-Ons (See Note #15)		**Number of Units**	**CUSTOMER DISCOUNT**
		1 – 3	9.32%
		4 – 10	19.40%
		11 – 20	29.47%
		20 +	39.55%
Oracle Fusion CRM Cloud Service (See Note #16)		**Number of Users**	**CUSTOMER DISCOUNT**
		< 25	13.35%
		25 – 99	20.40%
		100 – 199	22.42%
		200 – 749	26.45%
		750 – 1,499	42.57%
		1,500 +	63.73%
Oracle Fusion Marketing Cloud Service Volume Blocks (Customer Record Blocks and Email Capacity Blocks) (See Note #17)		**Number of Blocks (Three Year Subscription – Standard)**	**CUSTOMER DISCOUNT**
		1 – 10	30.48%
		11 – 30	38.54%
		31 – 80	39.55%
		81 – 200	44.58%
		201 – 400	52.64%
		401 – 600	55.67%
		601 +	59.70%

Table 2. Cloud Services (See Note #11)

Oracle Fusion Human Capital Management (HCM) Cloud Service, Oracle Fusion Talent Management Cloud Service, Oracle Taleo Enterprise and Oracle Taleo Business Edition (TBE) Cloud Service (See Note #18)	Hosted Employee, Hosted Named User, and Hosted Trainee	CUSTOMER DISCOUNT
	0 – 499	0.25%
	500 – 999	19.40%
	1,000 – 2,999	23.43%
	3,000 – 4,999	27.46%
	5,000 – 7,499	31.49%
	7,500 – 9,999	35.52%
	10,000 – 14,999	39.55%
	15,000 – 19,999	43.58%
	20,000 – 24,999	47.61%
	25,000 – 34,999	51.64%
	35,000 – 44,999	53.65%
	45,000 – 59,999	55.67%
	60,000 – 79,999	57.68%
	80,000 – 99,999	59.70%
	100,000 – 149,999	61.71%
	150,000 +	63.73%
Oracle Fusion Enterprise Resource Planning (ERP) Cloud Service (See Note #19)	**Transaction bands (based on three-year Fusion ERP Cloud Service contract based off of list prices)**	**CUSTOMER DISCOUNT**
	0 – $200,000	2.27%
	$200,001 – $400,000	4.28%
	$400,001 – $600,000	6.30%
	$600,001 – $800,000	8.31%
	$800,001 – $1,000,000	10.33%
	$1,000,001 – $1,500,000	11.34%
	$1,500,001 – $2,500,000	13.35%
	$2,500,001 +	15.37%
Oracle Transportation Management (OTM) and Global Trade Management (GTM) Cloud Service (See Note #20)	**Transaction bands (based on three year OTM and/or GTM Cloud Service contract based off of list prices)**	**CUSTOMER DISCOUNT**
	0 – $200,000	2.27%
	$200,001 – $400,000	4.28%
	$400,001 – $600,000	6.30%
	$600,001 – $800,000	8.31%
	$800,001 – $1,000,000	10.33%
	$1,000,001 – $1,500,000	11.34%
	$1,500,001 – $2,500,000	13.35%
	$2,500,001 +	15.37%

Table 2. Cloud Services (See Note #11)

Oracle Planning and Budgeting Cloud Service (See Note #21)	Three-Year Contract Value (at List)	CUSTOMER DISCOUNT
	0 – $100,000	2.27%
	$100,001 – $200,000	4.28%
	$200,001 – $300,000	6.30%
	$300,001 – $400,000	8.31%
	$400,001 – $500,000	10.33%
	$500,001 – $750,000	11.34%
	$750,001 – $1,000,000	13.35%
	$1,000,001 +	15.37%

Oracle Fusion Customer Data Management (CDM) Cloud Service (See Note #22)	Number of Records (Three Year Subscription - Standard)	CUSTOMER DISCOUNT
	1,000 – 5,000	30.48%
	6,000 – 20,000	38.54%
	21,000 – 50,000	39.55%
	51,000 – 200,000	44.58%
	201,000 – 1,000,000	52.64%
	1,001,000 – 2,000,000	55.67%
	2,000,001 +	59.70%

Primavera Discount Schedule for Primavera Unifier and Instantis (See Note #23)	Number of Users	CUSTOMER DISCOUNT
	0 – 25	0.25%
	26 – 50	4.28%
	51 – 100	9.32%
	101 – 200	14.36%
	201 – 500	24.43%
	501 – 1000	34.51%
	1001 +	39.55%

Oracle DataRaker Cloud Service (See Note #24)	Metric	Minimum	Net Monthly Subscription Price
Oracle DataRaker Base Platform Cloud Service	Customer Per Month	1	$13,602.00
Oracle DataRaker Data Viewer for Interval Meters Cloud Service	100 Pooled Utilities Devices	1,000	$1.36
Oracle DataRaker Customer Service for Interval Meters Cloud Service	100 Pooled Utilities Devices	1,000	$3.63
Oracle DataRaker Distribution Planning and Operations for Interval Meters Cloud Service	100 Pooled Utilities Devices	1,000	$1.81
Oracle DataRaker Demand Response and Energy Efficiency for Interval Meters Cloud Service	100 Pooled Utilities Devices	1,000	$1.81
Oracle DataRaker Data Viewer for Daily Meters Cloud Service	100 Pooled Utilities Devices	1,000	$0.91
Oracle DataRaker Customer Service for Daily Meters Cloud Service	100 Pooled Utilities Devices	1,000	$2.36
Oracle DataRaker Distribution Planning and Operations for Daily Meters Cloud Service	100 Pooled Utilities Devices	1,000	$1.18
Oracle DataRaker Demand Response and Energy Efficiency for Daily Meters Cloud Service	100 Pooled Utilities Devices	1,000	$1.18
Oracle DataRaker Monthly Meters Cloud Service	100 Pooled Utilities Devices	1,000	$0.73

Table 2. Cloud Services (See Note #11)

Advanced Analytic Services (See Note #25)	Net Monthly Subscription Price
Oracle DataRaker Custom Advanced Analytics Services	$2,883.62
Oracle DataRaker Lite Analytics Services	$7,209.06
Oracle DataRaker Core Advanced Analytics Services	$14,418.12
Oracle DataRaker Extended Advanced Analytics Services	$28,836.24

Table 3. Technical Services and Technical Cloud Services

TECHNICAL LEVEL ORACLE (See Note #26)	HOURLY RATES FOR OVER NET $500,000 ORDERS	HOURLY RATES FOR UNDER NET $500,000 ORDERS
North American Technical Services Sr. Practice/Tech Director-9	$326.45	$330.48
NAC Practice/Tech Director-8	$296.22	$300.25
NAC Practice/Tech Manager-7	$255.92	$259.95
NAC Managing PrincipalTechnician-6M	$237.78	$240.81
NAC Senior Principal Technician-6T	$237.78	$240.81
NAC Principal-5	$207.56	$210.58
NAC Senior-4	$171.28	$172.29
NAC Staff-3	$149.12	$153.15
NAC Associate -2	$111.84	$112.85
Reston Delivery Center ("RDC") Principle-5	$144.08	$145.59
RDC Sr-4	$119.90	$120.79
RDC Staff-3	$103.78	$104.79
RDC Associate-2	$87.66	$88.66
*Global Service Delivery On-Site-9	$162.22	$163.73
*Global Service Delivery On-Site-8	$154.16	$155.55
*Global Service Delivery On-Site-7	$120.91	$122.17
*Global Service Delivery On-Site-6	$101.76	$102.52
*Global Service Delivery On-Site-5	$82.62	$83.38
*Global Service Delivery On-Site-4	$70.53	$70.97
*Global Service Delivery On-Site-3	$65.49	$65.68
*Global Service Delivery On-Site-2	$59.45	$59.76
Global Service Delivery Remote-9	$130.98	$132.49
Global Service Delivery Remote-8	$122.92	$124.56
Global Service Delivery Remote-7	$90.68	$91.18
Global Service Delivery Remote-6	$70.53	$71.48
Global Service Delivery Remote-5	$52.39	$52.39
Global Service Delivery Remote-4	$40.30	$39.99

Table 3. Technical Services and Technical Cloud Services		
TECHNICAL LEVEL ORACLE (See Note #26)	HOURLY RATES FOR OVER NET $500,000 ORDERS	HOURLY RATES FOR UNDER NET $500,000 ORDERS
Global Service Delivery Remote-3	$34.26	$34.70
Global Service Delivery Remote-2	$29.22	$28.78

D. HOSPITALITY SYSTEMS, SOFTWARE, AND SERVICES

Discount Table for Product Offering and First Year of Technical Support (See Note #27)				
PRODUCT DESCRIPTION	PART NUMBER	Hospitality Hardware LIST PRICE	Premier Support LIST PRICE	CUSTOMER DISCOUNT
MICROS Workstation 5A with Microsoft WinCE	400814-101-PT	$2,095.00	$314.25	1%
Workstation stand for MICROS Workstation 5 and MICROS Workstation 5A	400825-001-PT	$95.00	$14.25	1%
Oracle MICROS PC Workstation 2015 with Intel(R) Celeron(R) P4505 2-core 1.8 GHz processor, 2 GB RAM, 160 GB 2.5-inches SATA-II HDD, and Microsoft Windows 7	423695-120-PT	$2,900.00	$435.00	1%
Epson TM-T88V thermal receipt printer with Epson PS180 power supply, 3 feet cable, and Serial interface: dark grey	400489-513-PT	$445.00	$111.25	1%
Epson TM-U220B 2-color autocut impact printer with ethernet interface: charcoal	400490-126-PT	$595.00	$148.75	1%
HP rp5800 desktop PC with 1 Intel(R) Pentium(R) G850 CPU, 4 GB DIMM, two 500 GB HDDs, RAID1, 2 NICs, internal modem, Windows Win7 Pro, and Oracle Hospitality RES 3700 release 5.4 software image. Includes HP 3-year Next Business Day warranty	82C1-1111600-FB1-PT	$1,195.00	$420.00	1%
HP LED monitor with VGA/DVI interface: 20 inches	700500-726-PT	$323.00	$35.70	1%
Powervar ABCG065 ground guard conditioner: 2 plug, 0.65 A, 78 VA, 120 VAC	700247-075-PT	$147.00	$22.05	1%
Powervar ABCG100-11W ground guard conditioner: 2 plug, 1 A, 120 VAC	700247-080-PT	$207.00	$31.05	1%
APG Series 4000 dual media slot cash drawer: 18 by 16.7 by 4.2 inches, till insert with roll, 5 bill and 5 coin slots	400018-026-PT	$275.00	$41.25	1%
LCD customer display with 18-inch pole: 240 by 64	500827-007-PT	$250.00	$37.50	1%
Mettler Toledo cable for Mettler Toledo Viva 8217 scale	700262-006-PT	$25.00	$3.75	1%
Mettler Toledo Ariva-S scale: 0-15 lb capacity, 0.1 oz resolution	700262-410-PT	$780.00	$117.00	1%
Mettler Toledo Ariva-S scale: 0-30 lb capacity, 0.01 lb resolution	700262-420-PT	$780.00	$117.00	1%
Motorola Symbol DS9208 1D/2D imager/scanner with RS232 cable and power supply	700516-013-PT	$286.00	$42.90	1%
Telequip T-Flex coin dispenser with Serial interface: 1 canister, left and right bowl cups	700570-103-PT	$1,295.00	$194.25	1%
Epson TM-T88V thermal receipt printer with Epson PS180 power supply and IDN interface: dark grey	400489-514-PT	$465.00	$116.25	1%
Ethernet cable: 6 feet, 10Base-T, cat 5E, blue	700834-006-PT	$13.00	$1.95	1%
DT Research kitchen display controller with wide screen support	700876-218-PT	$304.00	$45.60	1%
DT Research menu board controller with 1 Intel Atom processor, 1 GB RAM, 8 GB CompactFlash, and	700876-226-PT	$860.00	$129.00	1%

Discount Table for Product Offering and First Year of Technical Support (See Note #27)				
Microsoft Windows Embedded POSReady, for use with Oracle Hospitality e7 Point-of-Sale software				
MICROS 20-key bump bar with USB interface, 1.8 meter USB cable, and wall bracket	700879-115-PT	$195.00	$29.25	1%
MICROS Workstation 5A with Microsoft WinCE	400814-101-PT	$2,095.00	$314.25	1%
Workstation stand for MICROS Workstation 5 and MICROS Workstation 5A	400825-001-PT	$95.00	$14.25	1%
PRODUCT DESCRIPTION	**PART NUMBER**	**Hospitality Software LIST PRICE**	**SULS LIST PRICE**	**CUSTOMER DISCOUNT**
Oracle Hospitality RES 3700 Foundation 1-4 Point-of-Sale - System Perpetual	L101887	$1,095.00	$240.90	1%
Oracle Hospitality RES 3700 Foundation 5-9 Point-of-Sale - System Perpetual	L101888	$1,595.00	$350.90	1%
Oracle Hospitality RES 3700 Foundation 10+ Point-of-Sale - System Perpetual	L101889	$2,095.00	$460.90	1%
Oracle Hospitality RES 3700 Point-of-Sale - POS Client Perpetual	003718-100	$895.00	$196.90	1%
Oracle Hospitality RES 3700 Credit Card Interface - POS Client Perpetual	003740-995	$95.00	$20.90	1%
Oracle Hospitality RES 3700 Transaction Services Web Interface - System Perpetual	003750-200	$1,995.00	$438.90	1%
Oracle Hospitality RES 3700 PMS/SIM - System Perpetual	003765-100	$440.00	$196.90	0%
Oracle Hospitality RES 3700 Time and Attendance - System Perpetual	003766-100	$600.00	$132.00	1%
Oracle Hospitality RES 3700 SVC Gift Card Interface - System Perpetual	003791-300	$440.00	$96.80	1%
Oracle Hospitality RES 3700 Kitchen Display System - Kitchen Display Client Perpetual	001168-100	$295.00	$64.90	1%
Oracle Hospitality RES 3700 Scheduling - System Perpetual	003005-100	$600.00	$132.00	1%
Oracle Hospitality RES 3700 Labor Management Human Resources and Payroll Preprocessing - System Perpetual	003023-500	$600.00	$132.00	1%
Oracle Hospitality POS Annual Support Subscription for Merchant Link	L101894	$325.00		0%
PRODUCT DESCRIPTION	**PART NUMBER**	**Hospitality Service LIST PRICE**		**CUSTOMER DISCOUNT**
Oracle Hospitality Food and Beverage Point of Sale Implementation Services - per Hour	B80282		$163.00	1%
Oracle Hospitality Food and Beverage Live Support Service - per Hour	B80284		$163.00	1%
Oracle Hospitality Food and Beverage Project Management - per Hour	B80285		$187.00	1%
Oracle Hospitality Food and Beverage System Administrator Training Services - per Hour	B80286		$163.00	1%
Oracle Hospitality Food and Beverage End User Training - per Hour	B80287		$163.00	1%
Oracle Hospitality Credit Card On Premise POS Gateway Change of Service for Merchant Link	B80832		$500.00	0%
Oracle Hospitality Food and Beverage Estimated Travel and Expense	B80834		$500.00	0%
Oracle Hospitality Hardware Installation Service for Cash Drawer	B81071		$44.00	0%
Oracle Hospitality Hardware Installation Service for Customer Display	B81072		$44.00	0%
Oracle Hospitality Hardware Installation Service for Component	B81074		$44.00	0%
Oracle Hospitality Hardware Installation Service for Scale	B81077		$44.00	0%
Oracle Hospitality Hardware Installation Service for Scanner	B81082		$44.00	0%
Oracle Hospitality Hardware Installation Service for Server	B81083		$88.00	0%
Oracle Hospitality Hardware Installation Service for Workstation	B81084		$88.00	0%

Discount Table for Product Offering and First Year of Technical Support (See Note #27)			
Oracle Hospitality Food and Beverage Hardware Installation Service for up to 9 3700 Terminals	B81086	$441.00	0%
Oracle Hospitality POS Gateway Provisioning Service for Merchant Link	B81877	$225.00	0%
Oracle Hospitality POS Gateway Change of Service for Merchant Link	B81878	$255.00	0%

Note #1: The discounts specified in the table in section A above apply to hardware (and first year of technical support) and programs (and first year of technical support), except for Hospitality hardware and programs, that are designated as an item number or product name associated with the Named Product Hierarchies provided such hardware and programs are available in production release when the applicable Order Form and Purchase Order is received. Customer's hardware order consists of the following items: operating system (as described in the configuration), integrated software and hardware equipment (including components, options and spare parts) specified on the applicable order. The term "hardware" is defined as the hardware equipment, including components, options and spare parts. The term "integrated software" is defined as software embedded in the hardware which is essential to hardware functionality (e.g., firmware). Hospitality hardware and associated software are set forth in section D.

Note #2: The appropriate price list is the Systems Hardware and Software Global Price List. This commercial price list will be made available at a web site to be accessible by the Customers. On this price list, Customers can find the item number and the Named Product Hierarchy.

Note #3: The appropriate price list is the Oracle Engineered Systems Price List. This commercial price list will be made available at a web site to be accessible by the Customers.

Note #4: The appropriate price lists for the software program product categories listed in section B, Table 1 above are as specified in the "Price List" column in section B, Table 1. The commercial price lists will be made available at a web site to be accessible by the Customers. For the avoidance of any doubt, section B, Table 1 does not apply to the Cloud Services products on page 3 of the Oracle Primavera Global Price List (see also Note #10 below).

Note #5: The discount specified in section B, Table 2 are available for Customers who qualify as educational providers under the terms of Oracle's standard Academic Practices policies and are eligible under §2054.003 of the Texas Government Code ("Higher Education Institutions"). Notwithstanding the existence of separate license pricing terms for educational programs, the terms and conditions of this Contract that Oracle determines to be applicable shall apply to all purchases of Oracle software and associated products offered herein under educational licenses. Higher Education Institutions purchasing under this Contract may acquire licenses on a campus-wide basis, which means licensing all full-time and part-time students, faculty and staff ("Campus Wide Program") in accordance with the following:

(a) Eligible Programs. The appropriate price list is the Oracle Technology Global Price List for the following programs:

Oracle Database:
- Standard Edition
- Enterprise Edition
- NoSQL Enterprise Edition

Enterprise Edition Options:
- Multitenant
- Real Application Clusters
- Partitioning
- Active Data Guard
- Real Application Testing
- Advanced Compression
- Advanced Security Option
- Label Security
- Database Vault
- OLAP
- Advanced Analytics

Enterprise Management Options:

- Diagnostics Pack
- Tuning Pack
- Lifecycle Management Pack
- Data Masking Pack
- Test Data Management pack
- Cloud Management Pack

Application Server:
- Weblogic Server Standard
- Weblogic Server Enterprise Edition
- Weblogic Suite
- Internet Application Server Standard
- Internet Application Server Enterprise
- SOA Suite for Middleware

Application Server Enterprise Management Options:
- Weblogic Management pack

- SOA Management pack
- Management pack for GoldenGate

Data Integration:
- Data Integrator Enterprise
- GoldenGate
- GoldenGate for Non-Oracle Database

Other Products:
- Webcenter Suite Plus
- Webcenter Portal
- Management Pack for Webcenter
- Identity and Access Management Suite
- Identity Governance Suite
- Directory Services Plus
- Access Management Suite Plus

- Management pack for Identity Mgmt
- Real User Experience Insight

(b) Internet Access. Higher Education Institutions may allow an unlimited number of internet users to access any of the Campus Wide Program licenses licensed under an Oracle Order Form, provided the access is for viewing, querying, or adding data associated with the Higher Education Institution's administrative, teaching, research or community service functions. Higher Education Institutions may charge a fee for such internet access provided the fee is designed to only reimburse the Higher Education Institution for its costs incurred in developing and administering the Higher Education Institution's business program.

(c) OAI and WDP Membership. As of the effective date of an order placed under this Contract, teaching departments at the Higher Education Institution may participate in the Oracle Academic Initiative (OAI) and/or the Oracle Workforce Development Program (WDP) or successor programs that may replace OAI/WDP. The OAI/WDP membership fee will be waived for any department that elects to incorporate Oracle programs into its classroom teaching. Teaching departments may apply for the free membership at http://oai.oracle.com or http://workforce.oracle.com. Once the teaching department is established as an OAI/WDP member, the department will be licensed to use the Programs available under OAIIWDP for the purposes set forth in the applicable agreement.

(d) User Minimums. The user minimum tables in the Licensing Definitions and Rules (section I) of Appendix D to the Contracts do not apply to Campus Wide Program licenses.

(e) Campus Wide Program licenses may not be used for non-medical school functions of an associated medical center or university hospital (e.g., patient management and billing).

(f) On the yearly anniversary of the effective date of an order, you must report any additional full-time and part-time students, faculty and staff to Oracle and ensure your license quantity is sufficient to cover the additional population in order to extend the rights listed above (Internet Access, OAI and WDP Membership, User Minimums) for a subsequent year.

Note #6: To be eligible to purchase installation services, packaged services, or other ACS services, Customers must be current on technical support (Software Update License and Support, or "SULS") for their licensed programs, current on technical support (Premier Support for Systems) for hardware, and all supported software environments must comply with current Oracle Certification Matrices.

Note #7: Pricing for Oracle University products and services is subject to the Oracle University Price List in effect at the time the Customer places the student registration for the training. Oracle University's Price List is posted at http://education.oracle.com. These discounts may not be used in conjunction with any other discounts or special promotions offered by Oracle University.

Note #8: Customers may renew technical support services (SULS or Premier Support for Systems as appropriate) under this Contract. For first and second renewal years of technical support that commences during the term of the Contract, if Customer renews technical support for the same number of licenses for the same programs and/or the same systems for the same configurations, the annual technical support fees will not increase by more than 4% over the prior year's fees. If the Customer's order is fulfilled by a Reseller, the annual fee for SULS for the first renewal year will be the price quoted to the Customer by the Reseller; and the annual fee for SULS for the second renewal year will not increase by more than 4% over the prior year's fees. Oracle technical support services (including first year and all subsequent years) are provided under Vendor's applicable technical support services policies in effect at the time the services are provided. Customer agrees to cooperate with Vendor and provide the access, resources, materials, personnel, information, and consents that Vendor may require in order to perform the technical support services. The technical support services policies are incorporated in this Contract and are subject to change at Vendor's discretion; however, Vendor will not materially reduce the level of services provided during the period for which fees for the applicable technical support services have been ordered. Customer should review the applicable technical support services policies prior to executing an order for the applicable services. Customer may access the current versions of the technical support services policies at http://oracle.com/contracts. Technical support is effective upon the effective date of the order unless otherwise stated in the Customer's order.

Note #9: The appropriate price list is the Oracle Linux Support and Oracle VM Support Global Price List. This commercial price list will be made available at a web site to be accessible by the Customers. For the avoidance of any doubt, any Oracle Linux or Oracle VM software license products are expressly excluded from this Contract; therefore, even if on the Oracle Linux Support and Oracle VM Support Global Price List, may not be purchased under this Contract.

Note #10: The appropriate price list is the Oracle Managed Cloud Services Global Price List. This commercial price list will be made available at a web site to be accessible by the Customers.

Note #11: The appropriate price lists are the Oracle Taleo Cloud Service Global Price List, Oracle RightNow Global Price List, Oracle Fusion Cloud Service Global Price List, and Oracle Primavera Global Price List (page 3 only), as further specified in Notes #12 through #23 below. These commercial price lists will be made available at a web site to be accessible by the Customers. The discounts specified in Section C, Table 2 only apply to direct purchases through Oracle, and do not apply to any indirect purchases through any Reseller.

For the avoidance of any doubt, the "Technical Cloud Services Pricing" pages of Oracle Taleo Cloud Service Global Price List (pages 4-5) and Oracle RightNow Global Price List (pages 7-9) do not apply to Cloud Services (see Note #12 below for further details). Any reference to "Professional Services" in these price lists shall mean "Technical Cloud Services" as defined in DIR-TSO-2539.

Oracle cloud services includes certain offerings that are designed as an option for Customers with enhanced security requirements, as more specifically defined in the applicable Service Specifications (as such term is defined in Appendix M and more fully set forth in the applicable Order Form). In particular, the Oracle Government Cloud Service provides Customers (limited to local, state, and federal civilian agencies, and Oracle-approved universities, national laboratories, and government contractors only) with a software-as-a-service offering targeted to the control requirements of the Federal Risk and Authorization Management Program (FedRAMP) Moderate baseline. The data centers for Government Cloud Services U.S. customers are housed at U.S. locations, and non-U.S. personnel (i.e., personnel that are not U.S. citizens) is not authorized to have access to the Oracle Government Cloud. More information regarding Oracle Government Cloud Service can be found at the following URL: http://www.oracle.com/us/industries/public-sector/government-cloud/index.html. Please refer to the Service Specifications for the Cloud Service offerings for the descriptions that are applicable to the Services, including any Program Documentation, hosting, support and security policies (for example, the Oracle Cloud Hosting and Delivery Policies).

Note #12: The appropriate price list is the Oracle RightNow Global Price List. Discounts thresholds are established on a per-subscription-service basis.

Note #13: The appropriate price list is the Oracle RightNow Global Price List. Sessions are sold in blocks of 100 Sessions, but tiers below are based on each individual Session and not blocks of 100 Sessions.

Note #14: The appropriate price list is the Oracle RightNow Global Price List. The Emails are sold in blocks of 100 Emails, but tiers are based on each individual Email and not blocks of 100 Emails.

Note #15: The appropriate price list is the Oracle RightNow Global Price List. The discounts are not applicable to the Additional Test Environment. Each Oracle RightNow offering under the categories listed in Section C, Table 2 must be discounted separately as its own individual number of units (i.e., cannot aggregate multiple Oracle RightNow offerings under these categories to create a higher level of units and thus a higher discount). Each discount must be based on the number of units. Units are defined as the following metrics: Certificate, Community Instance, Connection, Each, External Interface, Instance, Interface, and 20,000 Documents Indexed. Units cannot be combined across different metrics.

Note #16: The appropriate price list is the Oracle Fusion Cloud Service Global Price List.

Note #17: The appropriate price list is the Oracle Fusion Cloud Service Global Price List. The number of customer record blocks and email capacity blocks cannot be combined to get to a higher user band. Each must be evaluated separately to determine the discount.

Note #18: The appropriate price lists are the Oracle Fusion Cloud Service Global Price List and the Oracle Taleo Cloud Service Global Price List. This discount schedule also applies to "Oracle Taleo Community Connect Cloud Service" and "Oracle Social Sourcing Cloud Service", which were formerly SelectMinds.

Note #19: Oracle Fusion ERP Cloud Service discount schedule applies only to the Fusion ERP Cloud Service subscription services listed on the Oracle Fusion Cloud Service Global Price List. Transaction bands are based on a three-year Fusion ERP Cloud Service contract based off of list prices. Transaction bands should only include Fusion ERP Cloud Service subscription services.

Note #20: This discount schedule applies only to the Oracle Transportation Management (OTM) and Global Trade Management (GTM) Cloud Service subscription services listed on the Oracle Fusion Cloud Service Global Price List. Transaction bands are based on a three-year OTM and/or GTM Cloud Service contract based off of list prices. Transaction bands should only include OTM and/or GTM subscription services.

Note #21: Oracle Planning and Budgeting Cloud Service discount schedule applies only to Oracle Planning and Budgeting Cloud Service subscription services listed on the Oracle Fusion Cloud Service Global Price List. Transaction bands are based on a three-year Oracle Planning and Budgeting Cloud Service contract based off of list prices. Transaction bands should only include Oracle Planning and Budgeting Cloud Service subscription services.

Note #22: The appropriate price list is the Oracle Fusion Cloud Service Global Price List. All subscription services noted are purchased in units of 1,000 Records (e.g., the per "Hosted 1,000 Records" metric), but tiers are based on each individual Records and not blocks of 1,000 Records.

Note #23: The appropriate price list is the Oracle Primavera Global Price List (page 3 only).

Note #24: Minimums apply to initial purchase only. Please check with Order Fulfiller regarding any inclusions, restrictions or prerequisites.

Note #25: Please check with Order Fulfiller regarding any inclusions, restrictions or prerequisites.

Note #26: The Technical Level Oracle Technical services denoted with an asterisk (*) in the table in section C, Table 3 require a minimum of 2 months of on-site services.

Additional pricing offerings for technical cloud services are provided on the "Technical Cloud Services Pricing" pages of the following price lists available at a web site to be accessible by the Customers: Oracle Taleo Cloud Service Global Price List (pages 4-5) and Oracle RightNow Global Price List (pages 7-9). Any reference to "Professional Services" in these price lists shall mean "Technical Cloud Services" as defined in DIR-TSO-2539.

Note #27: The Oracle Hospitality products listed with a 0% discount in section D are non-discountable products.

When ordering Merchant Link services, all four of the following elements are required: (a) Hospitality Credit Card Interface license for appropriate POS product, (b) Hospitality POS Gateway Provisioning Service for Merchant Link, (c) Oracle Hospitality Credit Card On Premise POS Gateway Setup Fee for Merchant Link, and (d) the renewable Hospitality POS Annual Support Subscription for Merchant Link. Note: Oracle Hospitality Credit Card On Premise POS Gateway Setup Fee for Merchant Link is highly recommended but not mandatory.

The products that include "Point-of-Sale" within the product description are licensed by System, depending on the number of Point-of-Sale clients in use/supported. The Point-of-Sale back office server and the kitchen display systems are not counted as Point-of-Sale clients when determining the number of Point-of-Sale clients in use. For example, a location with 6 Point-of-Sale clients of which one is the back office server and one is the kitchen display system that are running on two environments (production and back-up) requires two System licenses of Oracle Hospitality RES 3700 Foundation 1-4 Point-of-Sale.

Definitions and License Metrics
- **Kitchen Display Client:** is defined as a device that is used to display and monitor the status of ordered items. If multiplexing hardware or software (e.g., a TP monitor or a web server product) is used, this number must be measured at the multiplexing front end.
- **POS Client:** is defined as a device that is used to record any part of a sales transaction. If multiplexing hardware or software (e.g., a TP monitor or a web server product) is used, this number must be measured at the multiplexing front end.
- **System:** is defined as a single configuration environment. Test, production, and development configurations are considered three separate systems that must each be licensed.